

Drive-Away Application

Policy Term From: _____ To _____

1. Name (and "dba") _____
 Individual/Proprietorship Partnership Corporation Other Business Phone Number _____
2. Mailing Address _____ City _____ State _____ Zip _____
3. Premises Address _____ City _____ State _____ Zip _____
4. Person to contact for inspection (name and phone number) _____
5. Have you ever had insurance with one of the companies listed at the top of this page? Yes No
 If yes, Policy Number(s) _____ Effective Date(s) _____

DESCRIPTION OF OPERATIONS

6. Describe business _____
 Years experience _____ New Venture? Yes No
7. Is this your primary business? Yes No If no, explain _____
8. Have you ever filed for Bankruptcy? Yes No If yes, when _____ Explain _____
9. Gross receipts last year _____ Estimate for coming year _____ Business for sale? Yes No
10. Do you operate in more than one state? Yes No If yes, list states _____
11. Do you operate over a regular route? Yes No If yes, show towns operated between: _____

LIABILITY COVERAGE — Complete for desired coverages by indicating limits of insurance.

| LIABILITY | | | | Medical Payments | Personal Injury Protection (where applicable) | PHYSICAL DAMAGE | | | |
|-------------------------------|---------------|-----------------|---------------|------------------|---|--|--|-----------|-----------------------|
| Combined Single Limit BI & PD | Split Limits | | | | | Deductibles | | Collision | Maximum Vehicle Value |
| | Bodily Injury | Property Damage | | | | <input type="checkbox"/> Comprehensive | <input type="checkbox"/> Spec. C of Loss | | |
| | Each Person | Each Accident | Each Accident | | | | | | |
| | | | | | | | | | |

APPLICABLE PERSONAL INJURY PROTECTION, UNINSURED AND/OR UNDERINSURED MOTORISTS INSURANCE SELECTION/REJECTION PAGE IS REQUIRED TO BE COMPLETED AND SIGNED BY THE NAMED INSURED WITH THE SUBMISSION OF THIS APPLICATION.

DRIVER INFORMATION — If additional space is needed, attach separate listing.

| Driver's Name | Date of Birth | Driver's Licenses | | | | Experience | |
|---------------|---------------|-------------------|--------|-----------------------|--------------------------------|---|--------------|
| | | State | Number | Class/Type (i.e. CDL) | Years Licensed (in Class/Type) | Type of Unit (Bus, Van, Truck, Tractor, etc.) | No. of Years |
| 1. | | | | | | | |
| 2. | | | | | | | |
| 3. | | | | | | | |
| 4. | | | | | | | |
| 5. | | | | | | | |

DRIVER INFORMATION (Continued) — If additional space is needed, attach separate listing.

| No. Years Previous Commercial Driving Experience | Date of Hire | Accidents and Minor Moving Traffic Violations in Past 5 Years | | | | Major Convictions (DWI/DUI, Hit & Run, Manslaughter, Reckless, Driving While Suspended/ Revoked, Speed Contest, other felony) | | Employee (E) Ind. Cont. (IC) Owner/Op. (O/O) Franchisee (F) |
|--|--------------|---|---------|-------------------|---------|---|---------|---|
| | | No. of Accidents | Date(s) | No. of Violations | Date(s) | Describe Conviction | Date(s) | |
| 1. | | | | | | | | |
| 2. | | | | | | | | |
| 3. | | | | | | | | |
| 4. | | | | | | | | |
| 5. | | | | | | | | |

PLEASE ATTACH DETAILED EXPLANATION OF ACCIDENTS LISTED ABOVE.

12. Are drivers covered by Workers Compensation? Yes No If yes, name of carrier _____
13. Minimum years driving experience required _____
14. Are drivers ever allowed to take vehicles home at night? Yes No If yes, will family members drive? Yes No
15. Do you order MVR's on all drivers prior to hiring? Yes No Driver's maximum driving hours ___ daily, ___ weekly
16. Do you agree to report all newly hired operators? Yes No
17. What is the basis for driver(s) pay? Hourly Trip Mileage Other, Explain _____

LOSS EXPERIENCE — Provide prior insurance carriers information for past full three years.

| Policy Term | | Insurance Company Name | No. of Motor Powered Vehicles | No. of Accidents | Premium | | Total Amount Claims Paid & Reserves | | | |
|-------------|-----|------------------------|-------------------------------|------------------|---------|----------|-------------------------------------|----|-----------|-------|
| From | To | | | | Liab | Phys Dam | BI | PD | Comp/Coll | Other |
| / / | / / | | | | | | | | | |
| / / | / / | | | | | | | | | |
| / / | / / | | | | | | | | | |

18. Is any applicant aware of any facts or past incidents, circumstances or situations which could give rise to a claim under the insurance coverage sought in this application? Yes No If yes, provide complete details _____
19. Have you ever been declined, cancelled or nonrenewed for this kind of insurance? Yes No If yes, date and why _____

DRIVE-AWAY INFORMATION

20. Types of units driven away and percentages of each _____
21. Percentage of the time you drive away new units: _____ % used units: _____ %
22. If physical damage coverage is desired, what is the average value per unit? _____ What is the maximum value per unit? _____
23. How are you paid: By Miles By Trip
24. Average rate you are paid per mile _____ per trip _____
25. Total number of full-time drivers _____ Total number of part-time drivers _____
26. Do you require insurance filings? State FHWA If FHWA filing, please provide MC number _____
27. How is return trip handled? _____
28. Is delivery made with one unit towing another unit? Yes No Do you permit drivers to tow their own vehicles? Yes No
Do you haul away vehicles? Yes No Do you use any of the following: Fifth wheel Tow bars Reese hitches Ball hitches
29. If towing a vehicle for return transportation, how often is this done? _____
30. Maximum radius one-way _____ Average radius one-way _____ Estimated total annual mileage _____
31. Average total number of trips per week _____ Do you deliver vehicles both ways? Yes No
32. Cities and states where units are picked up _____
33. List city and state destinations _____
34. List clients _____
35. Any operations other than drive-away service? Yes No If yes, explain _____

Plate Information

36. Are you required to use plates? Yes No Do you use your own plates exclusively? Yes No Total number of plates _____
What type of plates do you use? Transporter IRP Other _____
37. How many plates are required to be attached to each unit drive away? _____
On average, how many of your plates are attached to drive-away vehicles at any given point? _____
38. How are plates returned to you? _____ Average number of days before plates are returned? _____
39. List identification number for each plate _____
40. Are all plates owned to be insured this policy? Yes No If no, explain _____
Also, if no, number of operators used? _____ Do operators have written contracts with you? Yes No **ATTACHED COPY OF CONTRACT.**

Private Passenger Drive-Away

41. Do you drive away sports cars or luxury type units? Yes No
If yes, list unit model(s) _____
42. Do you tow a second client-owned vehicle? Yes No

Bus Drive-Away

43. Percentage of time units with the following seating capacities are driven away: under 20 _____ % 21 and over _____ %

Truck/Tractor Drive-Away

44. Percentage of time each unit type is driven away: trucks _____ % tractors _____ % tractors and trailers _____ %
45. If trucks, percentage of each GVW driven away: 0-20,000 lbs _____ % 20,001-45,000 lbs _____ % 45,001+ lbs _____ %
46. Do you piggyback? Yes No What percentage of time do you piggyback? _____ %
47. What percentage of your piggyback operation is 1 up? _____ % 2 up? _____ % 3 up? _____ %

CALIFORNIA UNINSURED MOTORISTS COVERAGE SELECTION/REJECTION FORM

DO NOT SIGN UNTIL YOU READ

Uninsured Motorists Coverage – Option to Reject

The California Insurance Code requires an insurer to provide uninsured motorists coverage in each bodily injury liability insurance policy it issues covering liability arising out of the ownership, maintenance, or use of a motor vehicle. Those provisions also permit the insurer and the applicant to delete the coverage completely or to delete the coverage when a motor vehicle is operated by a natural person or persons designated by name. Uninsured motorists coverage insures the insured, his or her heirs, or legal representatives for all sums within the limits established by law, that the person or persons are legally entitled to recover as damages for bodily injury, including any resulting sickness, disease, or death, to the insured from the owner or operator of an uninsured motor vehicle not owned or operated by the insured or a resident of the same household. An uninsured motor vehicle includes an underinsured motor vehicle as defined in subdivision (p) of Section 11580.2 of the Insurance Code.

Uninsured Motorists Coverage – Option to Select Lower Limits

The California Insurance Code requires an insurer to provide uninsured motorists coverage in each bodily injury liability insurance policy it issues covering liability arising out of the ownership, maintenance, or use of a motor vehicle. Those provisions also permit the insurer and the applicant to agree to provide the coverage in an amount less than that required by subdivision (m) of Section 11580.2 of the Insurance Code but not less than the financial responsibility requirements. Uninsured motorists coverage insures the insured, his or her heirs, or legal representatives for all sums within the limits established by law, that the person or persons are legally entitled to recover as damages for bodily injury, including any resulting sickness, disease, or death, to the insured from the owner or operator of an uninsured motor vehicle not owned or operated by the insured or a resident of the same household. An uninsured motor vehicle includes an underinsured motor vehicle as defined in subdivision (p) of Section 11580.2 of the Insurance Code.

Uninsured Motorists Property Damage Coverage Where Policy Includes Collision Coverage

If Uninsured Motorists Coverage is not deleted and the policy of motor vehicle liability insurance includes collision coverage, the California Insurance Code requires an insurer to offer coverage which provides that the deductible amount, if any, to be paid by the named insured under the collision coverage shall be payable by the insurer in the event of collision involving a vehicle owned by the named insured and insured under the policy, and an uninsured motor vehicle. The named insured may elect not to accept the coverage or may waive this coverage when a motor vehicle is used or operated by a person or persons designated by name.

Uninsured Motorists Property Damage Coverage Where Policy Does Not Include Collision Coverage

If Uninsured Motorists Coverage is not deleted and the policy of motor vehicle liability insurance does not include collision coverage, the California Insurance Code requires an insurer to offer coverage for property damage to an insured motor vehicle, but not including personal property contained therein, caused by the owner or operator of an uninsured motor vehicle. However, this requirement does not apply to a "commercial vehicle" as defined in California Insurance Code Section 260. As used in this paragraph "property damage" means payment for loss or damage to the insured motor vehicle resulting from collision, not to exceed its actual cash value or three thousand five hundred dollars (\$3,500), whichever is less, for which loss or damage the insured is legally entitled to recover from the owner or operator of an uninsured motor vehicle. Property damage does not include compensation for loss of use of the motor vehicle. The named insured may elect not to accept the coverage or may waive this coverage when a non-commercial vehicle is used or operated by a person or persons designated by name.

The options that you requested for Uninsured Motorist Coverage are reproduced on the next page. **These options determined your policy premium, but you may change them. Changing the selections may result in changes to your premium.** To make changes contact your agent.

The Named Insured selects the following (applicable item marked

- Rejection of Uninsured Motorists Coverage in its entirety
- Selection of Uninsured Motorist Coverage at the limits shown below, which do not exceed the Liability Bodily Injury limit(s):
 - Split Limits:
 - \$ _____ Bodily Injury per person
 - \$ _____ Bodily Injury per accident
 - Combined Single Limit (BI only):
 - \$ _____ Bodily Injury per accident

Uninsured Motorist Property Damage Coverage (Select if UM Coverage is not rejected)

- On those vehicles which have Collision coverage through this policy, by checking this box I elect to have the insurance company waive my Collision deductible for collisions between an insured motor vehicle and an uninsured motor vehicle. I understand that this election will cost additional premium. If this box is unchecked then my Collision deductible will apply for collisions between an insured motor vehicle and an uninsured motor vehicle.
- On those vehicles which do not have Collision coverage through this policy, by checking this box I elect to purchase Uninsured Motorist Property Damage coverage as previously described on those eligible insured vehicles. I understand that this election will cost additional premium. Uninsured Motorist Property Damage coverage is not available on any "commercial vehicle," as defined in California Insurance Code section 260, and will not be provided on such insured vehicles even if this box is checked. If this box is unchecked then I reject Uninsured Motorist Property Damage coverage on all insured vehicles without Collision coverage.

I UNDERSTAND THAT THE OPTIONS I HAVE SELECTED WILL APPLY TO ALL SUBSEQUENT RENEWALS OF COVERAGE, AND TO ALL POLICIES OR ENDORSEMENTS WHICH EXTEND, CHANGE, SUPERSEDE OR REPLACE AN EXISTING POLICY ISSUED TO THE NAMED INSURED UNLESS CHANGED IN WRITING BY ANY NAMED INSURED.

 _____
Signature of Named Insured or representative

 _____
Title

 _____
Date

Policy Number

MUST BE SIGNED BY THE APPLICANT PERSONALLY

No coverage is bound until the Company advises the Applicant or its representative that a policy will be issued and then only as of the policy effective date and in accordance with all policy terms. The Applicant acknowledges that the **Applicant's Representative named below is acting as Applicant's agent and not on behalf of the Company. The Applicant's Representative has no authority to bind coverage, may not accept any funds for the Company, and may not modify or interpret the terms of the policy.**

The Applicant agrees that the foregoing statements and answers are true and correct. The Applicant requests the Company to rely on its statements and answers in issuing any policy or subsequent renewal. The Applicant agrees that if its statements and answers are materially false, the Company may rescind any policy or subsequent renewal it may issue.

If any jurisdiction in which the Applicant intends to operate or the FHWA requires a special endorsement to be attached to the policy which increases Company's liability, the Applicant agrees to reimburse the Company in accordance with the terms of that endorsement.

The Applicant agrees that any inspection of autos, vehicles, equipment, premises, operations, or inspection of any other matter relating to insurance that may be provided by the Company, is made for the use and benefit of the Company only, and is not to be relied upon by the Applicant or any other party in any respect.

The Applicant understands that an inquiry may be made into the character, finances, driving records, and other personal and business background information the Company deems necessary in determining whether to bind or maintain coverage. Upon written request, additional information will be provided to the Applicant regarding any investigation.

The Applicant represents that she/he has completed all relevant sections of this Application prior to execution and that the Applicant has personally signed below (or if Applicant is a Corporation a corporate officer has signed below).

Will premium be financed? Yes No If yes, with whom? _____

Witness Applicant's Signature Date

TO BE COMPLETED BY APPLICANT'S REPRESENTATIVE

Is this direct business to your office? _____ If not, explain: _____

Is this new business to your office? _____ If not, how long have you had the account? _____

How long have you known applicant? _____

REQUEST TO COMPANY GENERAL AGENT:

Please quote Please bind at earliest possible date and issue policy

Please issue policy effective _____ Coverage was bound by _____
(Time and Date Bound by General Agent) (Name of Person in Company General Agency's Office Binding Coverage)

Applicant's Representative's Name and Address Phone No.